

# Mutual Value Discovery (MVD) Workshop for SAP Enterprises



# Expert-led SAP transformation for product-centric and regulated industries

For CIOs, CFOs, COOs, and transformation leaders who need SAP programs to prove value—not just deliver projects.



Digital transformation has moved past “go live at all costs.” Today, boards and executives want proof: How does SAP move the needle on growth, margin, resilience, and compliance—and how fast?

Korcomptenz’s [Mutual Value Discovery \(MVD\) Workshop](#) is a focused, consulting-led engagement that helps leadership teams cut through complexity and align on where SAP should create value. In a single day, we diagnose bottlenecks, agree priorities, and co-create an executable roadmap across [SAP Implementation](#), [AMS \(Run\)](#), [M&A \(carve-outs/integrations\)](#), and [Analytics](#).

We’ve used this format with SAP-led enterprises across manufacturing, automotive, retail, and life sciences to break deadlocks, re-focus spend, and get programs back on a value track.

# Why SAP Feels Complex – Even After **Big Investments**

SAP-led enterprises face a common tension: rising tech spend but unclear ROI, growing operational complexity, fragmented data, regulatory pressure, and best-of-breed sprawl that leaks value.

The result is transformation fatigue. The MVD Workshop reconnects leadership, process, data, and SAP capabilities to reveal where value is, how to capture it, and how to prove it.



# A One-Day Workshop to Bring Back Clarity

For C-suite leaders, transformation only succeeds if it strengthens trust—with customers, operators, regulators, and investors.

We frame every discussion through three simple questions:

**Can we trust our operations?**

Are processes and systems resilient and compliant by design (quality, safety, traceability)?

**Can we trust the experience we deliver?**

Are we reliably on time and transparent across channels and partners?

**Can we trust our numbers?**

Are decisions grounded in governed KPIs on a single semantic layer, with clear benefit logic?

This **trust-first lens** shifts SAP from “IT project” to **strategic capability** that protects reputation and fuels growth.



# What the Workshop Looks Like in Practice

The MVD is a senior-facilitated working session, not a sales demo. In one day, your leaders work with SAP and industry specialists to diagnose root-cause issues in processes, data, and technical debt; align business, operations, finance, supply chain, quality, and IT on shared outcomes; map high-impact opportunities; explore feasible SAP solution paths; and define a pragmatic roadmap across Run, Change, M&A, and Analytics. You leave with a clear, leadership-owned blueprint and first 90-day plan, tailored to your SAP estate and operating model.



# Why This Workshop Feels Different

Most “discovery” sessions are thinly veiled product pitches. MVD is built to feel different for executives:

Starts with your problems,  
not our products

Led by senior consultants,  
not sales engineers

Interactive and scenario-  
based, not slide-heavy

Ends with a blueprint, not a  
product demo

Keeps the focus on business value and your future operating model

We think like consultants, act like partners, and deliver like engineers.



# From Workshop to **Real-World Change**

The MVD is the **starting point**, not the finish line. Korcomptenz can help you turn the blueprint into execution across:

## Implementation & rollouts

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Fit-to-standard S/4HANA and IBP with targeted BTP extensions.

## AMS (Run)

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Stable, optimized operations to reduce incidents, cost, and risk.

## M&A

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SAP carve-outs/integrations, TSA exit, clean data and chart-of-accounts harmonization.

## Analytics & insight

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Datasphere semantic layer, SAC value boards, integrated planning, KPI governance.

Together, these give leaders what they need most from SAP: **clarity, control, and confidence** in the transformation journey.



# What You Will **Walk Away With**

After an MVD Workshop, business leaders typically gain:

Faster alignment across business, operations, finance, and IT

Clear line-of-sight from SAP initiatives to revenue, margin, working capital, and risk

A prioritized roadmap with early-value milestones in the first 90 days

Confidence that SAP change is co-owned, not outsourced, and grounded in real-world constraints

You also receive a **custom SAP transformation blueprint**: key challenges, mapped opportunities, recommended actions, ownership, metrics, and a draft sequence across Run/Change/M&A/Analytics—your north star for SAP-led operational excellence.

Korcomptenz is trusted by global enterprises for **expert-led SAP transformation** that bridges consulting rigor and engineering precision. The **Mutual Value Discovery Workshop** helps your leaders cut through noise, focus on what matters most, and turn SAP from a cost of doing business into a disciplined, accountable engine of value.



# Next Step: Book Your **MVD Working Session**

If you're planning, reprioritizing, or rescuing **SAP initiatives**, we can help your leadership team align on where value really is—and how to prove it.

Request a **60–90 minute** scoping call for an MVD Workshop to see what a one-day, expert-led session could unlock for your SAP roadmap.

**START YOUR ROI PLAN**



Thanks for reading our

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[SCHEDULE YOUR MVD WORKSHOP NOW](#)



**SAP**